Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

benefit trust or private foundation) ▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047 Open to Public

Inspection

ΑI	For the	2011 calendar year, or tax year beginning and end	ling					
B	Check if applicable Addres change	THE CENTER FOR EFFECTIVE PHILANTHROPY,		D Employer identified	cation number			
H	□Name			04.2	E02E00			
F	change □Initial			523528				
	return Termin- ated	675 MASSACHUSETTS AVENUE 70	m/suite 0	617-492-0800				
L	Amend return	City or town, state or country, and ZIP + 4		G Gross receipts \$	6,250,956.			
	Application	CAMBRIDGE, MA 02139-3309		H(a) Is this a group re				
	pendin	F Name and address of principal officer: PAUL U. HEGGARTY		for affiliates?	Yes X No			
		675 MASSACHUSETTS AVENUE, CAMBRIDGE, MA	021	H(b) Are all affiliates inc	luded? Yes No			
		mpt status: $X = 501(c)(3) = 501(c)(0)$ (insert no.) $4947(a)(1)$ or	527	If "No," attach a	list. (see instructions)			
		e: ► WWW.EFFECTIVEPHILANTHROPY.ORG		H(c) Group exemption				
			∟ Year o	of formation: 2000 N	State of legal domicile; MA			
Pá		Summary						
Activities & Governance	1 E	Briefly describe the organization's mission or most significant activities: CEP'S AND CREATE INSIGHT SO PHILANTHROPIC FUNDER	MISS S CA	ION IS TO PI N BETTER DE	ROVIDE DATA FINE,			
rns	2	Check this box F if the organization discontinued its operations or disposed	of more	than 25% of its net as	sets.			
ove	3 1	Number of voting members of the governing body (Part VI, line 1a)		3	10			
Ğ		Number of independent voting members of the governing body (Part VI, line 1b)			10			
S		Fotal number of individuals employed in calendar year 2011 (Part V, line 2a)			42			
ij		Total number of volunteers (estimate if necessary)			45			
Ę		Fotal unrelated business revenue from Part VIII, column (C), line 12			0.			
⋖	1	Net unrelated business taxable income from Form 990-T, line 34			0.			
		,		Prior Year	Current Year			
Φ	8 (Contributions and grants (Part VIII, line 1h)		1,592,467.	2,227,983.			
ň		Program service revenue (Part VIII, line 2g)		3,154,292.	3,990,787.			
Revenue		nvestment income (Part VIII, column (A), lines 3, 4, and 7d)		59,946.	32,186.			
æ		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		0.	0.			
	1	Fotal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		4,806,705.	6,250,956.			
	-	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		0.	0.			
	1	Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.			
S		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		3,425,345.	3,608,157.			
Expenses	16a F	Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.			
bei	b 7	Fotal fundraising expenses (Part IX, column (D), line 25) 96,646						
ñ	17 (Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		2,173,779.	2,753,766.			
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		5,599,124.	6,361,923.			
	19 F	Revenue less expenses. Subtract line 18 from line 12		-792,419.				
Net Assets or Fund Balances			Be	ginning of Current Year	End of Year			
ets	20 7	Total assets (Part X, line 16)		4,609,944.	5,213,033.			
ASS	21 7	Fotal liabilities (Part X, line 26)		593,681.	1,320,302.			
i Set	22 1	Net assets or fund balances. Subtract line 21 from line 20	🗀	4,016,263.	3,892,731.			
Pa	art II	Signature Block						
		ties of perjury, I declare that I have examined this return, including accompanying schedules and	d stateme	ents, and to the best of my	/ knowledge and belief, it is			
true	, correct	, and complete. Declaration of preparer (other than officer) is based on all information of which	preparer	has any knowledge.				
			-					
Sig	n	Signature of officer		Date				
Her		▶ PAUL J. HEGGARTY, VP FINANCE AND ADMINI	STRA	TION				
		Type or print name and title						
		Print/Type preparer's name Preparer's signature	D	ate Check	PTIN			
Pai		STEPHEN J. FERON STEPHEN J. FERON	5/09/12 if self-employed	P00745045				
Pre	- +	Firm's name JOHNSON O'CONNOR FERON & CARUCCI	LLP	Firm's EIN				
	· L	Firm's address 107 AUDUBON ROAD, STE 104						
	•	WAKEFIELD, MA 01880		Phone no. 7	81-914-3400			
Ma	v the IR	S discuss this return with the preparer shown above? (see instructions)			X Yes No			
a	,				<u> </u>			

Pai	rt III Statement of Program Service Accomplishments
	Check if Schedule O contains a response to any question in this Part III
1	Briefly describe the organization's mission: CEP'S MISSION IS TO PROVIDE DATA AND CREATE INSIGHT SO PHILANTHROPIC
	FUNDERS CAN BETTER DEFINE, ASSESS, AND IMPROVE THEIR EFFECTIVENESS -
	AND, AS A RESULT, THEIR INTENDED IMPACT.
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes X No
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
-	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.
 4а	(Code:) (Expenses \$ 5,160,185. including grants of \$) (Revenue \$ 3,990,787.)
iu	THE CENTER FOR EFFECTIVE PHILANTHROPY (CEP) PURSUES ITS MISSION THROUGH
	DATA COLLECTION AND RESEARCH THAT FUELS THE CREATION OF ASSESSMENT
	TOOLS, PUBLICATIONS, AND PROGRAMMING. IN 2011, CEP CONDUCTED STUDIES
	THAT RESULTED IN THE REPORTS, "CAN FEEDBACK FUEL CHANGE AT
	FOUNDATIONS?, " "RHETORIC VERSUS REALITY: A STRATEGIC DISCONNECT AT
	COMMUNITY FOUNDATIONS, " AND "THE STATE OF FOUNDATION PERFORMANCE
	ASSESSMENT: A SURVEY OF FOUNDATION CEOS. CEP DELIVERED 77 ASSESSMENT
	TOOLS TO FOUNDATIONS AND GRANTMAKERS IN 2011, INCLUDING THE GRANTEE
	PERCEPTION REPORT (GPR), THE APPLICANT PERCEPTION REPORT (APR), THE
	COMPARATIVE BOARD REPORT (CBR), THE STAFF PERCEPTION REPORT (SPR), THE
	STAKEHOLDER ASSESSMENT REPORT (STAR), THE DONOR PERCEPTION REPORT
	(DPR), AND THE STRATEGY LANDSCAPE TOOL (SLT). IN ADDITION, CEP
4b	(Code:) (Expenses \$
4c	(Code:) (Expenses \$
4d	Other program services (Describe in Schedule O.)
	(Expenses \$ including grants of \$) (Revenue \$)
4e	Total program service expenses ► 5,160,185.

04-3523528

Form 990 (2011) INC . Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			v
_	during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	_		
_	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			Х
-	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
Ü	Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide	_		v
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		Х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,		7.7	
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total	441		Х
_	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Λ
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	44.		х
٦	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in	11c		21
u	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
_	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		Х
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI, XII, and XIII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			37
4-	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization	4-		Х
40	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	16		-22
''	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			_
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		х
20a		20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Page 3

04-3523528

Form 990 (2011) INC.

Part IV | Checklist of Required Schedules (continued)

	Checking of Hedgines Continued)			
			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the			x
22	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		х
23	column (A), line 2? If "Yes," complete Schedule I, Parts I and III Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
20	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25	24a		Х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a			
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete	 		
	Schedule L, Part I	25b		Х
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified	00		Х
27	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial	26		21
21	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		Х
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
22	Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	32		Х
33	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		х
34	Was the organization related to any tax-exempt or taxable entity?	33		
J-T	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		х
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of			
-	section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		х
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?			
	Note. All Form 990 filers are required to complete Schedule O	38	X	1

Form **990** (2011)

Page 4

Form 990 (2011)

Page 5

 	 	 	 Compliance

	Check if Schedule O contains a response to any question in this Part V										
			Yes	No							
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable										
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0										
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming										
	(gambling) winnings to prize winners?	1c	X								
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,										
	filed for the calendar year ending with or within the year covered by this return 2a 42										
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X								
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)										
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X							
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		<u> </u>							
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			х							
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?										
b	If "Yes," enter the name of the foreign country: ►										
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.										
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X							
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х							
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c									
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			v							
	any contributions that were not tax deductible?	6a		X							
D	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts	Gh		1							
7	were not tax deductible? Organizations that may receive deductible contributions under section 170(c).	6b									
и а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	х								
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	X								
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required	75									
·	to file Form 8282?	7c		х							
d	d If "Yes," indicate the number of Forms 8282 filed during the year 7d										
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		Х							
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Х							
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g									
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h									
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting										
	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		X							
9	Sponsoring organizations maintaining donor advised funds.										
	Did the organization make any taxable distributions under section 4966?	9a		X							
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		Х							
10	Section 501(c)(7) organizations. Enter:										
	Initiation fees and capital contributions included on Part VIII, line 12										
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities										
11											
	Gross income from members or shareholders Gross income from other sources (Do not net amounts due or paid to other sources against										
b	amounts due or received from them.)										
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a									
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year										
13	Section 501(c)(29) qualified nonprofit health insurance issuers.										
	Is the organization licensed to issue qualified health plans in more than one state?	13a									
	Note. See the instructions for additional information the organization must report on Schedule O.										
b	Enter the amount of reserves the organization is required to maintain by the states in which the										
	organization is licensed to issue qualified health plans										
С	Enter the amount of reserves on hand										
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х							
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b									

Form 990 (2011)

INC.

04-3523528

Page 6

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

X

Sec	tion A. Governing Body and Management										
					Yes	No					
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	10								
	If there are material differences in voting rights among members of the governing body, or if the governing										
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.										
b	Enter the number of voting members included in line 1a, above, who are independent	1b	10								
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationshi	p with	any other								
	officer, director, trustee, or key employee?			2		X					
3	Did the organization delegate control over management duties customarily performed by or under the	ne dire	ct supervision								
	of officers, directors, or trustees, or key employees to a management company or other person? \dots			3		X					
4	Did the organization make any significant changes to its governing documents since the prior Form 9	990 w	as filed?	4		X					
5	0 , 0										
6	6 Did the organization have members or stockholders?										
7a	Did the organization have members, stockholders, or other persons who had the power to elect or a										
	more members of the governing body?			7a		X					
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, s	stockh	olders, or								
	persons other than the governing body?			7b		X					
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year		•								
а	The governing body?			8a	X						
b	Each committee with authority to act on behalf of the governing body?			8b	Х						
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be real	ached	at the								
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O			9		X					
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal R	Pevenu	re Code.)								
					Yes	No					
	Did the organization have local chapters, branches, or affiliates?			10a		X					
b	If "Yes," did the organization have written policies and procedures governing the activities of such c	•									
	and branches to ensure their operations are consistent with the organization's exempt purposes?			10b	37						
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing boo	ly befo	ore filing the form?	11a	Х						
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.				77						
12a				12a	X						
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise			12b	X						
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Y				\ 						
	in Schedule O how this was done			12c	X						
13	Did the organization have a written whistleblower policy?			13	X						
14	Did the organization have a written document retention and destruction policy?			14							
15	Did the process for determining compensation of the following persons include a review and approve		ndependent								
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?				х						
	The organization's CEO, Executive Director, or top management official			15a							
b	Other officers or key employees of the organization			15b	X						
16	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).										
тба	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange			46		v					
	taxable entity during the year?			16a		X					
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluation is in the contraction of the contract		-								
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the orga			46:							
	exempt status with respect to such arrangements?			16b	I						

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed ►MA , CA
- Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

X Own website X Another's website X Upon request

- Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: ▶ PAUL J. HEGGARTY − 617−492−0800

Form 990 (2011) INC.

04-3523528

Page 7

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization		T	al IIZa			пре	isai			(E)
(A)	(B)	(C) Position						(D)	(E)	(F)
Name and Title	Average hours per		not c	heck	more	than		Reportable compensation	Reportable compensation	Estimated amount of
	week					or/trus		from	from related	other
	(describe	ctor						the	organizations	compensation
	hours for	or director				ted		organization	(W-2/1099-MISC)	from the
	related	鲁	rustee			ensa		(W-2/1099-MISC)		organization
	organizations	ıal tru	onalt		ploye	co m				and related
	in Schedule O)	Individual	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations
(1) STEPHEN HEINTZ	- 0,	드	드	0	호	工员	7			
CHAIR	2.00	x						0.	0.	0.
(2) MICHAEL BAILIN								-		
DIRECTOR	1.00	X						0.	0.	0.
(3) M. CHRISTINE DEVITA										
DIRECTOR	1.00	X						0.	0.	0.
(4) CRYSTAL HAYLING										
DIRECTOR	1.00	Х						0.	0.	0.
(5) CHRISTINE JAMES-BROWN										
DIRECTOR	1.00	Х						0.	0.	0.
(6) JAMES KNICKMAN										
DIRECTOR	1.00	X						0.	0.	0.
(7) PAT KOZU									_	_
DIRECTOR	1.00	Х						0.	0.	0.
(8) KATHRYN MERCHANT		l								
DIRECTOR	1.00	X						0.	0.	0.
(9) NADYA SHMAVONIAN	1	l								•
DIRECTOR	1.00	Х						0.	0.	0.
(10) ANNE WARHOVER	1 00									0
DIRECTOR	1.00	Х						0.	0.	0.
(11) PHIL BUCHANAN	F0 00			٦,				262 050	_	26 552
PRESIDENT	50.00			Х				363,858.	0.	36,553.
(12) PAUL J. HEGGARTY	50.00			x				176,368.	0.	1/ 005
VP, FINANCE AND ADMIN. (13) ALYSE D'AMICO	30.00			Λ				170,300.	0.	14,995.
	30.00			X				95,662.	0.	24,921.
VP, PROG., COM. & DEV. (14) KEVIN BOLDUC	30.00			^				93,002.	0.	24,321.
VP, ASSESSMENT TOOLS, FORMER CLERK	50.00			Х				178,747.	0.	15,754.
(15) VALERIE THRELFALL	30.00							110,141.	0.	10,1010
VP, YOUTHTRUTH INITATIVE	50.00			Х				166,498.	0.	21,861.
(16) ELLIE BUTEAU	+					H				,_,
VP, RESEARCH	50.00			х				158,323.	0.	14,336.
(17) AMBER BRADLEY						T		.,.		,
MANAGER	50.00					Х		121,501.	0.	11,193.

	ER FOR I	SFI	FEC	T]	IVI	E E	PH:	ILANTHROPY,	04-3	523	528	D.	age 8
Form 990 (2011) INC • Part VII Section A. Officers, Directors, Tru	stees Key Fr	nnlo	NAA	s a	nd l	liah		Compensated Employ		<u> </u>	720	Г	aye c
(A) Name and title	(B) Average hours per week (describe hours for	(B) Average hours per week (do n box, u office					one h an	(D) Reportable compensation from the organization	(E) Reportable compensation from related organization (W-2/1099-MIS	on amour d others compen			of ition
	related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	,	,	orga and	anizat I relat nizati	ion ed
1b Sub-total c Total from continuation sheets to Part VI d Total (add lines 1b and 1c)	I, Section A					> > >		1,260,957. 0. 1,260,957.		0.	139	9,6	0.
Total number of individuals (including but no compensation from the organization	ot limited to th	ose	liste	ed al	bove	e) wh	no re	eceived more than \$100	0,000 of reportab	le		Yes	6 No
3 Did the organization list any former officer, line 1a? <i>If</i> "Yes," <i>complete Schedule J for se</i>	,		•	•	•	•		highest compensated e	. ,		3		Х
 4 For any individual listed on line 1a, is the su and related organizations greater than \$150 5 Did any person listed on line 1a receive or a 	0,000? If "Yes,	" co	mple	ete S	Sche	edule	J f	for such individual			4	Х	
rendered to the organization? If "Yes," comp Section B. Independent Contractors	-				-			ed organization or indivi		<u></u>	5		Х
Complete this table for your five highest count the organization. Report compensation for the organization.	· ·	-						n the organization's tax		npens			
(A) Name and business MONITOR INSTITUTE	address							(B) Description of s	ervices	С	(C omper		n
2 CANAL PARK, CAMBRIDGE, HOLLAND-MARK, 727 ATLANTI			נונ	ľΕ	5(00,	,	CONSULTING				3,6	
BOSTON, MA 02111 COMMONGOOD CAREERS 99 CHAUNCY ST., BOSTON, N	MA 02111							MARKETING ST EXECUTIVE SE				2,9 5,2	
,,													

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization

3

Form **990** (2011)

\$100,000 of compensation from the organization

INC. 04-3523528 Form 990 (2011) Part VIII Statement of Revenue (D) (A) (B) (C) Revenue excluded from Total revenue Related or Unrelated exempt function business tax under sections 512, revenue revenue 513, or 514 Gifts, Grants llar Amounts 1 a Federated campaigns **b** Membership dues 1b 1c **c** Fundraising events d Related organizations 1d Contributions, and Other Sim e Government grants (contributions) 1e f All other contributions, gifts, grants, and similar amounts not included above 2227983 g Noncash contributions included in lines 1a-1f: \$ 2227983. h Total. Add lines 1a-1f **Business Code** 3691087. 3691087. Program Service Revenue 2 a ASSESSMENT TOOLS 541900 292,700. CONFERENCE REGISTRATIO 541610 292,700. 0. 0. c SPEAKING FEE 541610 7,000. 7,000. f All other program service revenue 3990787. g Total. Add lines 2a-2f Investment income (including dividends, interest, and 32,186. 32,186. other similar amounts) Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (ii) Personal 6 a Gross rents **b** Less: rental expenses c Rental income or (loss) d Net rental income or (loss) ... 7 a Gross amount from sales of (i) Securities (ii) Other assets other than inventory b Less: cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue including \$ contributions reported on line 1c). See Part IV, line 18 b Less: direct expenses _____b **c** Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 a **b** Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances **b** Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue **Business Code** 11 a b **d** All other revenue e Total. Add lines 11a-11d

6250956.

3990787.

Total revenue. See instructions.

INC. Form 990 (2011) Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D),

com	plete columns (B), (C), and (D).				
	Check if Schedule O contains a respon	se to any question in th			
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the United States. See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the United States. See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	1 120 456	000 776	207 001	22 720
	trustees, and key employees	1,139,456.	888,776.	227,891.	22,789.
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
_	persons described in section 4958(c)(3)(B)	1 077 006	1 450 240	276 269	11 170
7	Other salaries and wages	1,877,086.	1,459,340.	376,268.	41,478.
8	Pension plan accruals and contributions (include	0/1 022	72 062	18,964.	1,896.
_	section 401(k) and section 403(b) employer contributions)	94,822. 277,926.	73,962. 215,957.	55,901.	6,068.
9	Other employee benefits	218,867.	170,602.	43,625.	4,640.
10	Payroll taxes	410,007.	110,002.	43,043.	4,040.
11	Fees for services (non-employees):				
	Management	18,654.	6,513.	12,087.	54.
	Legal	16,576.	0,313.	16,576.	31.
4	AccountingLobbying	10/3/00		20/3/01	
u _	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g g	Other	963,338.	858,768.	102,242.	2,328.
12	Advertising and promotion	40,211.	40,211.	,	,
13	Office expenses	48,431.	36,729.	11,199.	503.
14	Information technology	188,623.	161,599.	24,526.	2,498.
15	Royalties				
16	Occupancy	406,650.	327,653.	71,451.	7,546.
17	Travel	182,387.	148,554.	32,364.	1,469.
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	225,580.	225,580.		
20	Interest				
21	Payments to affiliates	100 151	0.6 500	24 422	2 222
22	Depreciation, depletion, and amortization	120,154.	96,793.	21,129.	2,232.
23	Insurance	8,318.		8,318.	
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	PRINTING	111,906.	101,651.	10,144.	111.
b	SURVEY ADMINISTRATION	100,898.	97,398.	3,500.	0.
С	DUES & SUBSCRIPTIONS	68,114.	59,578.	8,169.	367.
d	EQUIPMENT RENTAL	68,079.	55,019.	11,812.	1,248.
е	All other expenses	185,847.	135,502.	48,926.	1,419.
25	Total functional expenses. Add lines 1 through 24e	6,361,923.	5,160,185.	1,105,092.	96,646.
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				- 000

Pa	rt X	Balance Sheet				rage ::
				(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing		215,017.	1	1,001,278.
	2	Savings and temporary cash investments		3,073,376.	2	2,998,362.
	3	Pledges and grants receivable, net		916,214.	3	640,762.
	4	Accounts receivable, net		70,411.	4	334,985.
	5	Receivables from current and former officers, direct				
		employees, and highest compensated employees.	· · · · · · · · · · · · · · · · · · ·			
		of Schedule L			5	
	6	Receivables from other disqualified persons (as def				
		4958(f)(1)), persons described in section 4958(c)(3)(
		employers and sponsoring organizations of section	· · ·			
		employees' beneficiary organizations (see instruction	·		6	
ets	7	Notes and loans receivable, net			7	
Assets	8	Inventories for sale or use	To the state of th		8	
`	9	Prepaid expenses and deferred charges		38,845.	9	31,610.
	1	Land, buildings, and equipment: cost or other				
		basis. Complete Part VI of Schedule D10	oa 652,627.			
	Ь	Less: accumulated depreciation 10		255,211.	10c	165,166.
	11	Investments - publicly traded securities			11	
	12	Investments - other securities. See Part IV, line 11		12		
	13	Investments - program-related. See Part IV, line 11		13		
	14	Intangible assets		14		
	15	Other assets. See Part IV, line 11	40,870.	15	40,870.	
	16	Total assets. Add lines 1 through 15 (must equal lin		4,609,944.	16	5,213,033.
	17	Accounts payable and accrued expenses	261,767.	17	364,911.	
	18	Grants payable		18		
	19	Deferred revenue		331,914.	19	955,391.
	20	Tax-exempt bond liabilities			20	
S	21	Escrow or custodial account liability. Complete Part			21	
Liabilities	22	Payables to current and former officers, directors, t	rustees, key employees,			
abi		highest compensated employees, and disqualified	persons. Complete Part II			
Ξ		of Schedule L			22	
	23	Secured mortgages and notes payable to unrelated	The state of the s		23	
	24	Unsecured notes and loans payable to unrelated th	ird parties		24	
	25	Other liabilities (including federal income tax, payab	les to related third			
		parties, and other liabilities not included on lines 17	-24). Complete Part X of			
		Schedule D			25	
	26	Total liabilities. Add lines 17 through 25		593,681.	26	1,320,302.
		Organizations that follow SFAS 117, check here	▶ X and complete			
es		lines 27 through 29, and lines 33 and 34.		0 000 510		0.076.004
anc	27	Unrestricted net assets		2,302,512.	27	2,876,824.
Fund Balances	28	Temporarily restricted net assets		1,713,751.	28	1,015,907.
pu	29				29	
Ŀ		Organizations that do not follow SFAS 117, chec	k here 🕨 📖 and			
ŏ		complete lines 30 through 34.				
ets	30	Capital stock or trust principal, or current funds \dots	ī		30	
Ass	31	Paid-in or capital surplus, or land, building, or equip			31	
Net Assets or	32	Retained earnings, endowment, accumulated incom		4 016 060	32	2 000 531
2	33	Total net assets or fund balances		4,016,263.	33	3,892,731.
	34	Total liabilities and net assets/fund balances		4,609,944.	34	5,213,033.

5,213,033. Form **990** (2011)

THE CENTER FOR EFFECTIVE PHILANTHROPY,

04-3523528 Page **12** INC. Form 990 (2011) Part XI Reconciliation of Net Assets X Check if Schedule O contains a response to any question in this Part XI 6,250,956. 1 Total revenue (must equal Part VIII, column (A), line 12) 6,361,923. 2 Total expenses (must equal Part IX, column (A), line 25) 2 -110,967. 3 Revenue less expenses. Subtract line 2 from line 1 3 4,016,263. Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) 4 4 Other changes in net assets or fund balances (explain in Schedule O) -12,565. 5 3.892.731. Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) Part XII Financial Statements and Reporting Check if Schedule O contains a response to any question in this Part XII Yes No Accounting method used to prepare the Form 990: Cash X Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O. 2a Were the organization's financial statements compiled or reviewed by an independent accountant? 2a Х Were the organization's financial statements audited by an independent accountant? X 2b If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit. Х review, or compilation of its financial statements and selection of an independent accountant? 2c If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. d If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both:

Both consolidated and separate basis

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit

or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

Act and OMB Circular A-133?

X Separate basis Consolidated basis

Form 990 (2011)

За

Х

SCHEDULE A

(Form 990 or 990-EZ)

Name of the organization

THE

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section

Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

CENTER FOR EFFECTIVE PHILANTHROPY,

Employer identification number

			INC.							04	1-3523	3528	
Part	I	Reason	for Public Char	ity Status (All organiz	ations mu	st complet	te this par	t.) See ins	tructions.				
The org	gani	zation is not a	private foundation	because it is: (For lines	1 through	11, check	only one b	ox.)					
1		A church, cor	nvention of churches	s, or association of chur	ches desc	ribed in se	ction 170	(b)(1)(A)(i)).				
2				'0(b)(1)(A)(ii). (Attach Sc									
з 🗆				tal service organization	•	in section	170(b)(1)	(A)(iii).					
4		•	•	operated in conjunction					(b)(1)(A)(ii	i). Enter t	he hospita	l's nam	ne.
		city, and state				•				•	•		,
5		•		benefit of a college or ur	niversity o	wned or or	perated by	a governi	mental uni	t describe	ed in		
_		_	(b)(1)(A)(iv). (Comple	-	,	•	,	J					
6				ent or governmental uni	t describe	d in sectio	n 170(b)(1	1\(\D\(\v)					
7 =	Ħ								or from the	aneral r	nublic desc	cribad i	in
' -		An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)											
8				ection 170(b)(1)(A)(vi).	(Complete	Part II \							
9 🔀	,			eives: (1) more than 33			rom oontri	hutiana n	aomharchi	n food on	nd aroon ro	oointo	from
9 L <u>a</u>		_	•								-	-	
			•	nctions - subject to certa	-		•				-		
				axable income (less sect	liononia	x) Iroili bu	511165565	acquired b	ly the orga	ii iizalioi i a	anter June .	30, 19 <i>1</i>	3.
40 [\neg		509(a)(2). (Complete	•	ot for publi	io oofoty (Saa aaatia	- F00/a\/	•\				
10 <u> </u>	╡	_	-	perated exclusively to te	-	•				ot tho	n	of one	٥.
11 ∟		•	•	perated exclusively for the						•			OI
				ations described in section organization and complete the complete in the complete the complete in the complet				2). See Se (3000 DU9(a)(3). One	ck the box	tinat	
			· · · · ·	¬ ~	Typ	-		tograted		4	Type III -	Othor	
٦	\neg			⊒ ⊺ype ।। tt the organization is not	• •		•	-	r mara dia	u — u	• •		'n
e∟		, ,		· ·		•	•	•					uı
			-	han one or more publicly		-				9(a)(1) 01 s	section 50:	3(a)(∠).	
f				ten determination from t									
~			ganization, check th										. Ш
g				organization accepted ar irectly controls, either al								Yes	No
											11a(i)	_	INO
				upported organization?									
				n described in (i) above?									
h				person described in (i) of							[11g(iii)	ч	
h		Provide trie it	Silowing information	about the supported or	gariizationi	(8).							
//> N			an em	(iii) Type of	(iv) Is the o	rganization	(v) Did you	ı notify the	(vi) Is	the	, III A		
		of supported	(ii) EIN	organization		sted in your			Lorganizátio	on in col. L		mount o)Ť
·	лya	nization		(described on lines 1-9		document?			(i) organiz U.S	ed in the	ծար	oport	
				above or IRC section (see instructions))	Yes	No	Yes	No	Yes	No			
				, , ,	1.55				1.55	"			
									 	 			
					 					 			
					 					 			
Fotal													

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not	I					
	include any "unusual grants.")						
2	Tax revenues levied for the organ-	I					
	ization's benefit and either paid to	I					
	or expended on its behalf	<u> </u>					
3	The value of services or facilities	I					
	furnished by a governmental unit to	I					
	the organization without charge	<u> </u>					
4	Total. Add lines 1 through 3						
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
	Public support. Subtract line 5 from line 4.						
	ction B. Total Support						
	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7	Amounts from line 4	<u> </u>					
8	Gross income from interest,	I					
	dividends, payments received on	I					
	securities loans, rents, royalties	1					
	and income from similar sources						
9	Net income from unrelated business	1					
	activities, whether or not the	I					
	business is regularly carried on	<u> </u>					
10	Other income. Do not include gain	1					
	or loss from the sale of capital	1					
	assets (Explain in Part IV.)	<u> </u>					
11	Total support. Add lines 7 through 10						
12	Gross receipts from related activities,	etc. (see instructi	ons)			12	
13	First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth ta	ax year as a sectio	n 501(c)(3)	
	organization, check this box and stop	here					<u></u> ▶□
Sec	ction C. Computation of Publ	ic Support Pe	rcentage				
14	Public support percentage for 2011 (I	ine 6, column (f) d	ivided by line 11, o	column (f))		14	%
	Public support percentage from 2010					15	%
16a	33 1/3% support test - 2011. If the o	organization did no	ot check the box o	n line 13, and line	14 is 33 1/3% or n	nore, check this bo	ox and
	$\ensuremath{\mathbf{stop}}$ here. The organization qualifies						
b	33 1/3% support test - 2010. If the o	-					
	and stop here. The organization qual						
17a	10% -facts-and-circumstances tes	t - 2011. If the org	anization did not o	check a box on line	e 13, 16a, or 16b, a	and line 14 is 10%	or more,
	and if the organization meets the "fac	ts-and-circumstan	ices" test, check t	his box and stop h	iere. Explain in Pa	rt IV how the orgar	nization
	meets the "facts-and-circumstances"	test. The organiza	ation qualifies as a	publicly supported	d organization		▶□
b	10% -facts-and-circumstances tes	t - 2010. If the org	anization did not o	check a box on line	e 13, 16a, 16b, or	17a, and line 15 is	10% or
	more, and if the organization meets the						·
	organization meets the "facts-and-circ	cumstances" test.	The organization	qualifies as a publi	cly supported orga	anization	▶∐
18							

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to

Sec	ction A. Public Support	alow, please comp	olete Part II.)				
_	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
	Gifts, grants, contributions, and	(4) 2001	(5) 2000	(0) 2000	(a) 2010	(6) 2011	(i) Total
•	membership fees received. (Do not						
	include any "unusual grants.")	4,668,377.	2,060,032.	2,677,984.	1,592,467.	2,227,983.	13,226,843.
2	Gross receipts from admissions,		, ,	, ,	, ,	, ,	, , ,
_	merchandise sold or services per-						
	formed, or facilities furnished in						
	any activity that is related to the	1,399,232.	2,279,048.	2,771,181.	3,154,292.	3,990,787.	13,594,540.
2	organization's tax-exempt purpose	1,333,232.	2,273,040.	2,771,101.	3,134,232.	3,330,707.	13,334,340.
3	Gross receipts from activities that are not an unrelated trade or bus-						
	iness under section 513						
4							
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
_	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
_	the organization without charge	6 067 600	4 220 000	F 440 16F	4 746 750	6 210 770	26 021 202
	Total. Add lines 1 through 5	6,067,609.	4,339,080.	5,449,165.	4,746,759.	6,218,770.	26,821,383.
7a	Amounts included on lines 1, 2, and						0
	3 received from disqualified persons						0.
	Amounts included on lines 2 and 3 received from other than disqualified persons that						
	exceed the greater of \$5,000 or 1% of the		152 262				
	amount on line 13 for the year		153,362.	1,332,333.	1,617,471.		4,836,616.
	Add lines 7a and 7b		153,362.	1,332,333.	1,617,471.	1,733,450.	4,836,616.
	Public support (Subtract line 7c from line 6.)						21,984,767.
_	ction B. Total Support					1	
	ndar year (or fiscal year beginning in) 🖊	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
	Amounts from line 6	6,067,609.	4,339,080.	5,449,165.	4,746,759.	6,218,770.	26,821,383.
10a	Gross income from interest, dividends, payments received on						
	securities loans, rents, royalties						0.60 500
	and income from similar sources	58,975.	68,729.	55,886.	53,814.	32,186.	269,590.
b	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975		60 700	55 006	50 011	22.125	060 500
	Add lines 10a and 10b	58,975.	68,729.	55,886.	53,814.	32,186.	269,590.
11	Net income from unrelated business activities not included in line 10b,						
	whether or not the business is						
	regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital						
	assets (Explain in Part IV.)						
13	Total support (Add lines 9, 10c, 11, and 12.)	6,126,584.	4,407,809.	5,505,051.	4,800,573.	6,250,956.	27,090,973.
14	First five years. If the Form 990 is for	the organization's	s first, second, third	I, fourth, or fifth ta	x year as a sectio	on 501(c)(3) organiz	ation,
	check this box and stop here						<u></u>
	ction C. Computation of Publi						
15	Public support percentage for 2011 (li	ne 8, column (f) di	ivided by line 13, co	olumn (f))		15	81.15 %
	Public support percentage from 2010					16	85.37 %
Sec	ction D. Computation of Inves	tment Incom	e Percentage				
	Investment income percentage for 20					17	1.00 %
	Investment income percentage from 2					18	1.17 <u>%</u>
19a	33 1/3% support tests - 2011. If the	organization did n	ot check the box o	n line 14, and line	15 is more than 3	33 1/3%, and line 1	
	more than 33 1/3%, check this box ar	nd stop here. The	organization qualif	ïes as a publicly s	upported organiz	ation	> X
b	33 1/3% support tests - 2010. If the	organization did n	ot check a box on	line 14 or line 19a,	, and line 16 is mo	ore than 33 1/3%, a	and
	line 18 is not more than 33 1/3%, che	ck this box and st	top here. The organ	nization qualifies a	s a publicly supp	orted organization	▶∐
20	Private foundation. If the organization	n did not check a	box on line 14, 19a	or 19b. check th	is box and see in:	structions	

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

Name of the organization

INC.

THE CENTER FOR EFFECTIVE PHILANTHROPY,

Employer identification number

04 - 3523528

Organization type (check one): Filers of Section: X 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. **Special Rules** For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year.

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

religious, charitable, etc., contributions of \$5,000 or more during the year.

contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

Employer identification number

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	Il space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	THE WILLIAM AND FLORA HEWLETT FOUNDATION 2121 SAND HILL ROAD MENLO PARK, CA 94025	\$\$	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	THE WALLACE FOUNDATION 5 PENN PLAZA, 7TH FLOOR NEW YORK, NY 10001	\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3	W.K. KELLOGG FOUNDATION 1 MICHIGAN AVENUE EAST BATTLE CREEK, MI 49017	\$ 200,000.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4	THE EDNA MCCONNELL CLARK FOUNDATION 415 MADISON AVENUE, 10TH FLOOR NEW YORK, NY 10017	\$\$	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5	FORD FOUNDATION 320 EAST 43RD STREET NEW YORK, NY 10017	\$ <u>150,000</u> .	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6	THE DAVID AND LUCILE PACKARD FOUNDATION 300 SECOND STREET LOS ALTOS, CA 94022	\$\$ <u></u>	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)

Employer identification number

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	al space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7	THE ROCKEFELLER FOUNDATION 420 FIFTH AVENUE NEW YORK, NY 10018	\$\$_	Person X Payroll Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
8	GORDON AND BETTY MOORE FOUNDATION 1661 PAGE MILL ROAD PALO ALTO, CA 94304	\$50,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
9	RITA ALLEN FOUNDATION 92 NASSAU STREET, 3RD FLOOR PRINCETON, NJ 08542	\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
10	LUMINA FOUNDATION 30 SOUTH MERIDIAN STREET, SUITE 700 INDIANAPOLIS, IN 46204	\$	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
11_	SURDNA FOUNDATION 330 MADISON AVENUE, 30TH FLOOR NEW YORK, NY 10017	\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
12	THE CALIFORNIA ENDOWMENT 1000 NORTH ALAMEDA STREET LOS ANGELES, CA 90012	\$\$	Person X Payroll

Employer identification number

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	al space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
13	MARGUERITE CASEY FOUNDATION 1425 4TH AVENUE, SUITE 900 SEATTLE, WA 98101	\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
14	THE DUKE ENDOWMENT 100 NORTH TYRON STREET, SUITE 3500 CHARLOTTE, NC 28202	\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
15	STUPSKI FOUNDATION 101 2ND STREET, SUITE 1100 SAN FRANCISCO, CA 94105	\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
16	CALIFORNIA HEALTHCARE FOUNDATION 1438 WEBSTER STREET, SUITE 400 OAKLAND, CA 94612	\$15,000 .	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
17	THE MASTERCARD FOUNDATION 2 ST. CLAIR AVENUE EAST, SUITE 301 TORONTO, ONTARIO, CANADA M4T 1L7	\$13,500.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
18	THE COLORADO HEALTH FOUNDATION 501 SOUTH CHERRY STREET, SUITE 1100 DENVER, CO 80246	\$10,000.	Person X Payroll Complete Part II if there is a noncash contribution.)

Employer identification number

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	ıl space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
19	THE COMMONWEALTH FUND 1 EAST 75TH STREET NEW YORK, NY 10021	\$ <u>10,000.</u>	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
20	DORIS DUKE CHARITABLE FOUNDATION 650 FIFTH AVENUE, 19TH FLOOR NEW YORK, NY 10019	\$10,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
21	RICHARD M. FAIRBANKS FOUNDATION, INC. 9292 NORTH MERIDIAN STREET, SUITE 304 INDIANAPOLIS, IN 46202	\$	Person X Payroll
(a)	(b)	(c) Total contributions	(d)
	Name, address, and ZIP + 4 JOHN S. AND JAMES L. KNIGHT FOUNDATION 200 SOUTH BISCAYNE BOULEVARD MIAMI, FL 33131	\$ 10,000.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
23	THE MCKNIGHT FOUNDATION 710 SOUTH SECOND STREET, SUITE 400 MINNEAPOLIS, MN 55401	\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
24	SAINT LUKES FOUNDATION 4208 PROSPECT AVENUE CLEVELAND, OH 44103	\$	Person X Payroll

Employer identification number

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	l space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
25	THE JAMES IRVINE FOUNDATION 575 MARKET, SUITE 3400 SAN FRANCISCO, CA 94105	\$9,337.	Person X Payroll Oncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
26	THE WILLIAM PENN FOUNDATION 100 NORTH 18TH STREET PHILADELPHIA, PA 19103	\$6,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
27	THE ASSISI FOUNDATION 515 ERIN DRIVE MEMPHIS, TN 38117	\$5,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
28	THE COLUMBUS FOUNDATION 1234 EAST BROAD STREET COLUMBUS, OH 43205	\$ 5,000.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
29	THE GOIZUETA FOUNDATION 4401 NORTHSIDE PARKWAY, SUITE 520 ATLANTA, GA 30327	\$5,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
30	EVELYN AND WALTER HAAS JR. FUND 114 SANSOME STREET, SUITE 600 SAN FRANCISCO, CA 94104	\$5,000.	Person X Payroll

Employer identification number

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	I space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
31	P.O. BOX 2316 PRINCETON, NJ 08543	\$5,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
32	BILL & MELINDA GATES FOUNDATION P.O. BOX 23350 SEATTLE, WA 98102	\$50,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
33	STUART FOUNDATION 500 WASHINGTON STREET SAN FRANCISCO, CA 94111	\$ 15,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
34	MAINE HEALTH ACCESS FOUNDATION 150 CAPITOL STREET SUITE 4 AUGUSTA, ME 04330	\$5,000.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
35	CONRAD N. HILTON FOUNDATION 10100 SANTA MONICA BLVD SUITE 1000 LOS ANGELES, CA 90067	\$5,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
36	BARR FOUNDATION THE PILOT HOUSE, LEWIS WHARF BOSTON, MA 02110	\$5,000.	Person X Payroll

Schedule B (Form 990, 990-EZ, or 990-PF) (2011) Name of organization THE CENTER FOR EFFECTIVE PHILANTHROPY, INC.

Employer identification number

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if	additional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	

Schedule B (Form 990, 990-EZ, or 990-PF) (2011) Name of organization

Employer identification number

THE CENTER FOR EFFECTIVE PHILANTHROPY,

art III	Cyclusively, religious, charitable, etc., indi	vidual contributions to section 501(:)(7). (8). or	(10) organizations that total more than \$1,000 for the		
ui t iii	year. Complete columns (a) through (e) and t	he following line entry. For organization	ons completi	(10) organizations that total more than \$1,000 for the lang Part III, enter ter this information once.)		
	the total of exclusively religious, charitable, et Use duplicate copies of Part III if addition	c., contributions of \$1,000 or less to	r tne year. _{(En}	ter this information once.) \Longrightarrow		
No.	ose duplicate copies of Part III II addition	ai space is needed.				
No. om art I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held		
-		_	-			
_ -						
		(e) Transfer of gi	ft			
-	Transferee's name, address, a	nd ZIP + 4	Rela	tionship of transferor to transferee		
-						
-						
-						
No.	# N T					
om art I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held		
			_			
<u> </u>			_			
-			_			
		(a) Tuanafau af air	<u> </u>			
	(e) Transfer of gift					
	Transferee's name, address, a	nd ZIP + 4	Rela	tionship of transferor to transferee		
_						
\ No						
No.	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held		
art I						
-		-	-			
-			-			
-						
	(e) Transfer of gift					
	Transferee's name, address, a	nd ZIP + 4	Rela	tionship of transferor to transferee		
-						
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No.						
om art I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held		
l _			_			
-		-	_			
\vdash		() -				
		(e) Transfer of gi	π			
	Transferee's name, address, a	nd 7IP + 4	Polo	tionship of transferor to transferee		
	i anorde o name, auuress, a	IIM ≤ IF T T	neia	using of dansieror to dansieree		
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-						
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SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

➤ Attach to Form 990. ➤ See separate instructions.

2011
Open to Public Inspection

Name of the organization

THE CENTER FOR EFFECTIVE PHILANTHROPY, INC.

 $\begin{array}{c} \text{Employer identification number} \\ 04-3523528 \end{array}$

Pai	rt I Organizations Maintaining Donor Advise	ed Funds or Other Similar Funds	or Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, lin	ne 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in		ed funds
	are the organization's property, subject to the organization's	_	
6	Did the organization inform all grantees, donors, and donor a		
	for charitable purposes and not for the benefit of the donor		
Pai	rt II Conservation Easements. Complete if the or		
1	Purpose(s) of conservation easements held by the organizat	tion (check all that apply).	
	Preservation of land for public use (e.g., recreation or		orically important land area
	Protection of natural habitat	Preservation of a certif	
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a quali	ified conservation contribution in the form o	of a conservation easement on the last
	day of the tax year.		
	,		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b			l I
С	Number of conservation easements on a certified historic str		
d			
	listed in the National Register		
3	Number of conservation easements modified, transferred, re		
	year >		
4	Number of states where property subject to conservation ea	asement is located	
5	Does the organization have a written policy regarding the pe	eriodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements	it holds?	Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting		
7	Amount of expenses incurred in monitoring, inspecting, and	enforcing conservation easements during t	the year ▶ \$
8	Does each conservation easement reported on line 2(d) about	ve satisfy the requirements of section 170(h	h)(4)(B)(i)
	and section 170(h)(4)(B)(ii)?		Yes No
9	In Part XIV, describe how the organization reports conservat		
	include, if applicable, the text of the footnote to the organiza		
	conservation easements.		
Pai	rt III Organizations Maintaining Collections o	of Art, Historical Treasures, or Ot	her Similar Assets.
	Complete if the organization answered "Yes" to Form	990, Part IV, line 8.	
1a	If the organization elected, as permitted under SFAS 116 (AS	SC 958), not to report in its revenue statem	ent and balance sheet works of art,
	historical treasures, or other similar assets held for public ex	hibition, education, or research in furtheran	nce of public service, provide, in Part XIV,
	the text of the footnote to its financial statements that descri	ribes these items.	
b	If the organization elected, as permitted under SFAS 116 (AS	SC 958), to report in its revenue statement	and balance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, e	education, or research in furtherance of pub	lic service, provide the following amounts
	relating to these items:		
	(i) Revenues included in Form 990, Part VIII, line 1		> \$
2	If the organization received or held works of art, historical tre	easures, or other similar assets for financial	gain, provide
	the following amounts required to be reported under SFAS 1		
а	Revenues included in Form 990, Part VIII, line 1		> \$
b	Assets included in Form 990, Part X		

THE CENTER FOR EFFECTIVE PHILANTHROPY,

Schedule D (Form 990) 2011 INC. 04-3523528 Page 2

	t III Organizations Maintaining C	collections of A	rt, Historical ⁻	Treasures, o	r Other	Similar	Asse	ts (cont	inued)
3	Using the organization's acquisition, accessi	on, and other record	ds, check any of the	ne following that	are a sigr	nificant use	e of its	collectio	n items
	(check all that apply):								
а	Public exhibition	d	I <u> </u> Loan or e	xchange progra	ms				
b	Scholarly research	е	Other						
С	Preservation for future generations								
4	Provide a description of the organization's co	ollections and explai	n how they furthe	r the organizatio	n's exemp	ot purpose	in Par	t XIV.	
5	During the year, did the organization solicit o						_	-	
	to be sold to raise funds rather than to be ma							Yes	U No
Pai	t IV Escrow and Custodial Arran reported an amount on Form 990, Pal		ete if the organiza	tion answered "	Yes" to Fo	orm 990, P	art IV, I	ine 9, or	
1a	Is the organization an agent, trustee, custod	ian or other intermed	diary for contribut	ons or other ass	sets not in	cluded			
	on Form 990, Part X?						\square	Yes	☐ No
b	If "Yes," explain the arrangement in Part XIV								
								Amoun	t
С	Beginning balance					1c			
	Additions during the year					1d			
е	Distributions during the year					1e			
f	Ending balance					1f			
2a	Did the organization include an amount on F						L	Yes	└─ No
<u>b</u>	If "Yes," explain the arrangement in Part XIV.								
Pai	t V Endowment Funds. Complete i	f the organization ar	swered "Yes" to	Form 990, Part I	V, line 10.				
		(a) Current year	(b) Prior year	(c) Two years	s back (d)	Three year	rs back	(e) Four	years back
	Beginning of year balance								
b	Contributions								
С	Net investment earnings, gains, and losses								
d	Grants or scholarships								
е	Other expenditures for facilities								
	and programs								
f	Administrative expenses								
g	End of year balance								
2	Provide the estimated percentage of the curr	-	e (line 1g, columr	(a)) held as:					
а	Board designated or quasi-endowment		_%						
b	Permanent endowment	%							
С	Temporarily restricted endowment ▶	%							
	The percentages in lines 2a, 2b, and 2c shou	•							
3a	Are there endowment funds not in the posse	ssion of the organiz	ation that are held	l and administer	red for the	organizati	ion	r	-
	by:								Yes No
	(i) unrelated organizations							3a(i)	
	(ii) related organizations							3a(ii)	
	If "Yes" to 3a(ii), are the related organizations							3b	
4	Describe in Part XIV the intended uses of the								
Pai	t VI Land, Buildings, and Equipm								
	Description of property	(a) Cost or o basis (investr	1 , ,	est or other is (other)		umulated eciation		(d) Boo	k value
1a	Land								
	Buildings								
	Leasehold improvements			25,444.		70,571			4,873.
d	Equipment		4	27,183.	31	.6,890) •	11	0,293.
	Other								
Tota	. Add lines 1a through 1e. (Column (d) must e	qual Form 990, Part	X, column (B), line	∋ 10(c).)	<u></u>		▶	16	5,166.

Schedule D (Form 990) 2011

INC.

04-3523528 Page 3

Part VII	Investments - Other Securities. Se	e Form 990, Part X, line	e 12.		<u> </u>	
(a	Description of security or category (including name of security)	(b) Book value	(b) Book value (c) Method of valuation: Cost or end-of-year market v			
(1) Financia	al derivatives					
	held equity interests					
(3) Other						
(A)						
(B)						
(C)						
(D) (E)						
(F)						
(G)						
(H)						
(I)						
) must equal Form 990, Part X, col (B) line 12.)					
Part VIII	Investments - Program Related. Se	ee Form 990, Part X, lir	ne 13.			
	(a) Description of investment type				hod of valuation: -of-year market value	
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7) (8)						
(9)						
(10)						
) must equal Form 990, Part X, col (B) line 13.)					
Part IX	Other Assets. See Form 990, Part X, line					
	(a)	Description			(b) Book value	
(1)						
(2)						
(3)						
(4)						
(5)						
<u>(6)</u> (7)						
(8)						
(9)						
(10)						
	mn (b) must equal Form 990, Part X, col (B) line	15.)				
Part X	Other Liabilities. See Form 990, Part X,					
1.	(a) Description of liability		(b) Book value			
(1) Fed	eral income taxes					
(2)						
(3)						
(4)						
(5)						
(6)						
(7)		+				
(8)						
(10)		+				
(11)		+				
	mn (b) must equal Form 990, Part X, col (B) line	25.)				
FIN 48 (AS 2. FIN 48 (AS	mn (b) must equal Form 990, Part X, col (B) line C 740) Footnote. In Part XIV, provide the text of the footnote to C 740).	the organization's financial st	atements that reports the organ	zation's liability for uncertain	in tax positions under	

THE CENTER FOR EFFECTIVE PHILANTHROPY.

04-3523528 Page 4 INC. Schedule D (Form 990) 2011 Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements 6,250,956. Total revenue (Form 990, Part VIII, column (A), line 12) 1 6,361,923. Total expenses (Form 990, Part IX, column (A), line 25) 2 2 -110,967. 3 Excess or (deficit) for the year. Subtract line 2 from line 1 3 -12,565. 4 Net unrealized gains (losses) on investments 4 Donated services and use of facilities 5 5 6 6 Investment expenses Prior period adjustments 7 7 Other (Describe in Part XIV.) R R 9 Total adjustments (net). Add lines 4 through 8 9 Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9 10 Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return 6,238,391. Total revenue, gains, and other support per audited financial statements 1 Amounts included on line 1 but not on Form 990, Part VIII, line 12: 2 -12,565.Net unrealized gains on investments 2a Donated services and use of facilities 2b Recoveries of prior year grants 2c Other (Describe in Part XIV.) -12,565. Add lines 2a through 2d 2e 6,250,956. Subtract line 2e from line 1 Amounts included on Form 990, Part VIII, line 12, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b 4a Other (Describe in Part XIV.) c Add lines 4a and 4b 4c 6,250, Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) 5 Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return 6,361,923. Total expenses and losses per audited financial statements 1 1 Amounts included on line 1 but not on Form 990, Part IX, line 25: 2 a Donated services and use of facilities 2a **b** Prior year adjustments 2b 2c Other losses Other (Describe in Part XIV.) 2d 2e Add lines 2a through 2d 6,361,92 Subtract line 2e from line 1 3 Amounts included on Form 990, Part IX, line 25, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b 4a **b** Other (Describe in Part XIV.) c Add lines 4a and 4b 4c Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) 361 Part XIV Supplemental Information Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2: Part XI, line 8: Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

See separate instructions. ► Attach to Form 990.

Employer identification number 04 - 3523528

THE CENTER FOR EFFECTIVE PHILANTHROPY, Name of the organization INC.

Part I **Questions Regarding Compensation** Yes No 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? 2 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director. Explain in Part III. X Compensation committee X Independent compensation consultant X Compensation survey or study X Form 990 of other organizations X Approval by the board or compensation committee During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: X Receive a severance payment or change-of-control payment? X **b** Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b c Participate in, or receive payment from, an equity-based compensation arrangement? X If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: Х a The organization? X **b** Any related organization? If "Yes" to line 5a or 5b, describe in Part III. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: Х a The organization? 6a X **b** Any related organization? If "Yes" to line 6a or 6b, describe in Part III. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III Х 7 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III Х If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2011

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C)	(D)	(E)	(F)
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	Retirement and other deferred compensation	Nontaxable benefits	Total of columns (B)(i)-(D)	Compensation reported as deferred in prior Form 990
	(i)	279,383.	84,475.	0.	14,090.	22,463.	400,411.	0.
1 PHIL BUCHANAN	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)	145,186.	31,182.	0.	7,055.	7,940.	191,363.	0.
2 PAUL J. HEGGARTY	(ii)	0.	0.	0.	0.	0.	0.	0.
WELLTH, DOLDING	(i)	143,691.	35,056.	0.	7,228.	8,526.	194,501.	0.
3 KEVIN BOLDUC	(ii)	0. 136,909.	0. 29,589.	0.	0. 6,689.	0. 15,172.	0. 188,359.	0.
4 VALERIE THRELFALL	(i)	130,909.	29,569.	0.	0,009.	15,1/2.	100,359.	0.
4 VADERIE THREDFADD	(ii) (i)	127,266.	31,057.	0.	6,404.	7,932.	172,659.	0.
5 ELLIE BUTEAU	(ii)	0.	0.	0.	0.	0.	0.	0.
<u> </u>	(i)							
6	(ii)							
	(i)							
7	(ii)							
	(i)							
8	(ii)							
	(i)							
9	(ii)							
40	(i) (ii)							_
10	(i)							
11	(ii)							
•••	(i)							
12	(ii)							
	(i)							
13	(ii)							
	(i)							
14	(ii)							
-	(i)							
15	(ii)							
40	(i)							
16	(ii)							<u> </u>

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Name of the organization

THE CENTER FOR EFFECTIVE PHILANTHROPY, INC.

Employer identification number 04-3523528

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

ASSESS, AND IMPROVE THEIR EFFECTIVENESS - AND, AS A RESULT, THEIR

INTENDED IMPACT.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

CONTINUED ITS WORK IMPLEMENTING THE BENEFICIARY PERCEPTION REPORT VIA

THE YOUTHTRUTH PROJECT, COLLECTING COMPARATIVE FEEDBACK FROM TENS OF

THOUSANDS OF HIGH SCHOOL STUDENTS ABOUT THEIR RELATIVE EXPERIENCES

ATTENDING FOUNDATION-FUNDED SCHOOLS. FINALLY, CEP STAFF PARTICIPATED IN

A NUMBER OF SPEAKING ENGAGEMENTS, EXECUTED ITS 2011 BIENNIAL

CONFERENCE, LAUNCHED AN IPAD APP FEATURING CEP CONTENT, AND RELEASED

NUMEROUS COMMUNICATIONS VIA ITS BLOG, E-NEWSLETTER, AND VARIOUS

TRADITIONAL PRESS AND SOCIAL MEDIA OUTLETS.

FORM 990, PART VI, SECTION B, LINE 11: CEP STAFF DISTRIBUTES THE DRAFT 990

TO ALL BOARD MEMBERS. IN PARTICULAR, THE BOARD CHAIR, THE FINANCE COMMITTEE

CHAIR, AND THE COMPENSATION COMITTEE CHAIR ARE ASKED TO REVIEW AND APPROVE

PRIOR TO FILING. ANY CONCERNS ARE BROUGHT TO THE ATTENTION OF CEP'S VP,

FINANCE AND ADMINISTRATION FOR DISCUSSION AND RESOLUTION.

FORM 990, PART VI, SECTION B, LINE 12C: ON AN ANNUAL BASIS, EACH BOARD

MEMBER AND KEY EMPLOYEE COMPLETES, SIGNS, AND DELIVERS TO THE PRESIDENT AN

ANNUAL AFFILIATION DISCLOSURE STATEMENT NAMING ANY AFFILIATION WITH

COMPETING/COLLABORATING ORGANIZATIONS, VENDORS AND CONSULTANTS. ALL

RESPONSES ARE REVIEWED BY THE BOARD OF DIRECTORS' CLERK AND CEP'S VP,

FINANCE AND ADMINISTRATION. ANY RESPONSES RAISING CONCERN ARE BROUGHT TO

Employer identification number 04-3523528

THE ATTENTION OF THE PRESIDENT, AND, IN THE CASE OF BOARD MEMBERS OR THE

PRESIDENT, TO THE CHAIR OF THE BOARD GOVERNANCE COMMITTEE TO BE ADDRESSED

AND RESOLVED IN COMPLIANCE WITH CEP'S POLICY REGARDING CONFLICTS OF

INTEREST.

FORM 990, PART VI, SECTION B, LINE 15: CEP ENGAGES THE SERVICES OF

INDEPENDENT COMPENSATION CONSULTANTS TO REVIEW ITS COMPENSATION APPROACH

AND STRUCTURE FOR ALL POSITIONS ON A TWO OR THREE YEAR BASIS AND FOR NEW

POSITIONS AS REQUIRED. THE CONSULTANTS COMPILE AND ANALYZE SALARY DATA FOR

POSTIONS COMPARABLE (BASED ON SCOPE OF RESPONSIBILITIES, MANAGEMENT

AUTHORITY AND ORGANIZATION REVENUES) TO THE POSTIONS OF CEP EMPLOYEES,

UTILIZING PUBLISHED SURVEY RESOURCES AND MARKET ANALYSES, DATA FROM THEIR

OWN CLIENT DATABASE, AND, AS AVAILABLE, DATA REPORTED IN IRS FORMS 990 FOR

ORGANIZATIONS PROVIDING SIMILAR SERVICES. AS PART OF THE PROCESS, THE

CONSULTANTS OFTEN INTERVIEW EMPLOYEES TO GAIN A MORE COMPLETE UNDERSTANDING

OF THEIR POSITIONS.

FOR THE PRESIDENT: THE INDEPENDENT CONSULTANTS PREPARE REPORTS SUMMARIZING THEIR METHODOLOGY, FINDINGS, AND RECOMMENDATIONS WITH REGARD TO COMPENSATION AND REVIEW THE REPORTS WITH THE COMPENSATION COMMITTEE OF THE BOARD, AND, AS APPROPRIATE, WITH THE CEP'S VP, FINANCE AND ADMINISTRATION. THE REPORTS INFORM THE COMPENSATION COMMITTEE'S REVIEW AND DISCUSSION OF THE PRESIDENT'S COMPENSATION. DOCUMENTATION OF THE COMPENSATION COMMITTEE DISCUSSION AND THE DECISION REGARDING THE COMPENSATION OF THE PRESIDENT IS CAPTURED, MAINTAINED AND COMMUNICATED TO THE VP, FINANCE AND ADMINISTRATION.

FOR OFFICERS/KEY EMPLOYEES: THE INDEPENDENT CONSULTANTS PREPARE REPORTS

SUMMARIZING THEIR METHODOLOGY, FINDINGS, AND RECOMMENDATIONS WITH REGARD TO

COMPENSATION AND REVIEW THE REPORTS WITH CEP'S PRESIDENT, AND, AS

Name of the organization THE CENTER FOR EFFECTIVE PHILANTHROPY, INC.	Employer identification number 04-3523528
APPROPRIATE, WITH THE VP, FINANCE AND ADMINISTRATION. THE	REPORTS INFORM
COMPENSATION RECOMMENDATIONS FOR KEY EMPLOYEES MADE BY TH	E PRESIDENT TO THE
COMPENSATION COMMITTEE OF THE BOARD FOR REVIEW, DISCUSSION	N AND APPROVAL.
DOCUMENTATION OF THE DISCUSSION AND THE DECISION REGARDIN	G THE COMPENSATION
OF THE KEY EMPLOYEE IS CAPTURED AND MAINTAINED.	
FORM 990, PART VI, SECTION C, LINE 19: THE ORGANIZATION M	AKES ITS
GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINA	NCIAL STATEMENTS
AVAILABLE TO THE PUBLIC. ALL ARE AVAILABLE UPON REQUEST.	
FORM 990, PART XI, LINE 5, CHANGES IN NET ASSETS:	
NET UNREALIZED LOSSES ON INVESTMENTS:	-12,565.